IRONBARK CAPITAL

ABN 89 008 108 227

27 November 2025

ASX Announcement

2025 Annual General Meeting – Chairman's address and AGM Presentation

Ironbark Capital Ltd (ASX:IBC) ("Ironbark" or "the Company"), is pleased to provide the attached Chairman's address and AGM slides ahead of the presentation to be given by the Chairman and the Investment Manager at today's Annual General Meeting.

Authorised for release to ASX by the Board of Ironbark Capital Limited

Natalie Climo
Company Secretary

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CHAIRMAN'S ADDRESS
2025 ANNUAL GENERAL MEETING
27 NOVEMBER 2025

I will commence my address today dealing with the 2025 financial performance of Ironbark Capital Limited (IBC). The 2025 financial year saw favourable financial conditions, largely supported by falling interest rates and a technology/AI boom in the US that lifted equity markets to record highs, despite disruptive US trade tariffs.

The Ironbark portfolio delivered sound performance and satisfactory financial results from its diversified income focused portfolio. Returns for the year were largely generated from hybrids and corporate bonds, property trusts and equities buy & writes. The manager will provide more detail on performance later in the presentation.

We are pleased to report that dividends declared over the financial year were 2.5 cents per share an increase of 6.4% from last year. The NTA as at 30 June 2025 was 57 cents per share after provision for deferred tax liability on unrealised gains. Ironbark's share price was 44.5 cents per share representing a discount to NTA of 22%.

Ironbark's on market buy back was active over the year and extended for another year. A total of 1,810,117 shares were bought back in the period to 30 June 2025 at a discount of between 22%-25% to the benefit of shareholders as the buyback increases the company's NTA per share.

Disappointingly, Ironbark shares have continued to trade at a significant discount to NTA when compared to other income LICs that trade near NTA. This is something the Board are not happy with and would like to improve. We shall seek to address this mispricing through additional measures that will be elaborated further in my address.

Investment Performance

For the year to 30 June 2025, the Ironbark portfolio returned 8.4% inclusive of franking credits, underperforming the Benchmark (1 year swap + 6%p.a.) of 9.84%. The return was achieved with less than one third of the volatility experienced by the ASX Index which reflects the portfolio's defensive income characteristics and sound management practices.

The investment performance over 3 years of 9.7%pa and over 5 years of 9.9%pa was very satisfactory and has been achieved in times of economic volatility from Covid, high inflation, monetary tightening and trade wars. The absolute return focus and income emphasis of the Investment Manager, Kaplan Funds Management (KFM) has provided healthy medium, and long term returns for shareholders.

I

Reposition Ironbark for Income Investors

The phasing out of the ASX listed bank hybrid market by APRA announced last year created a ground swell of new products seeking to tap into the runoff of nearly $40 billion of hybrid investments looking for a new home over the next 7 years.

A number of new income products from LIC's to private credit funds have been launched for this purpose with most trading at or near NTA and offering similar yields to Ironbark but without the healthy long-term track record of Ironbark.

We believe Ironbark is well positioned to benefit from investment demand seeking alternatives to the hybrid market and have proposed at this AGM to change the company name to Ironbark Balanced Income and to move to more regular dividend payments. Initially, the move will be quarterly dividend payments from half yearly, commencing with the March quarter 2026. The portfolio benchmark will be reset to be commensurate with income objectives at the official cash rate plus 3%pa (inclusive of franking credits). The investment approach by the manager remains unchanged.

The other attributes of Ironbark that are seen as appealing to income investors are:

- Access to diversified income strategies
- A demonstrable long term successful track record
- A highly liquid and transparent portfolio
- No private credit or private equity exposure
- No performance fee and competitive management fee
- An investment manager aligned with other shareholders through a substantial shareholding by the Kaplan group.
- A Dividend yield of 5.8% or 7.7% gross up for franking credits at 43.5c per share.
- A current NTA discount of 25% to the October NTA of 57.8c (after tax) – which provides significant capital growth upside.

The Outlook

For the four months to 31 October 2025, the Ironbark portfolio returned 4.7% and has proven defensive in the recent selloff in US and Australian equity markets so far in November.

The Australian economy faces some challenges in 2026 stemming from sticky inflation and low productivity with implications for interest rates and business confidence. Volatile US equity markets are also expected to influence markets, and the manager has adopted a defensive stance in the portfolio.

This concludes my address, and I will now hand over to Doug Hew who will discuss the investment performance and the outlook for equity markets on behalf of the Investment Manager.

Rob Lord
Chairman

Annual General Meeting
Ironbark Capital Limited
27 November 2025

Doug Hew
Investment Manager
Kaplan Funds Management

Ironbark Capital Limited (IBC)

Share price $0.43
Market capitalisation $45m
Current gross dividend yield 8.1%
Portfolio value $60m

➢ ***Investment Approach- Absolute Return & Income Focus***

- Diversified multi asset portfolio
- Liquid transparent investments
- Multiple sources of income:
  - -Corporate bonds-investment grade (Wholesale Institutional Market)
  - -Hybrid securities (ASX Listed)
  - -Property trusts (ASX Listed & unlisted)
  - -Utilities (ASX listed)
  - -Buy & write option strategy (ASX listed)

➢ ***22 year track record (over several crisis :GFC 2008, Euro 2011, China 2015, Covid-19)***

8.9% pa return (pre fees, including franking credits) since inception (48% less volatility than ASX Index)

➢ ***High Portfolio Yield:***

Portfolio yield 6.2% (inclusive of franking credits)

**excludes option premium income*

Market yield 8.1% (inclusive of franking credits, at 43c share price)

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IBC Portfolio Performance 30 June 2025

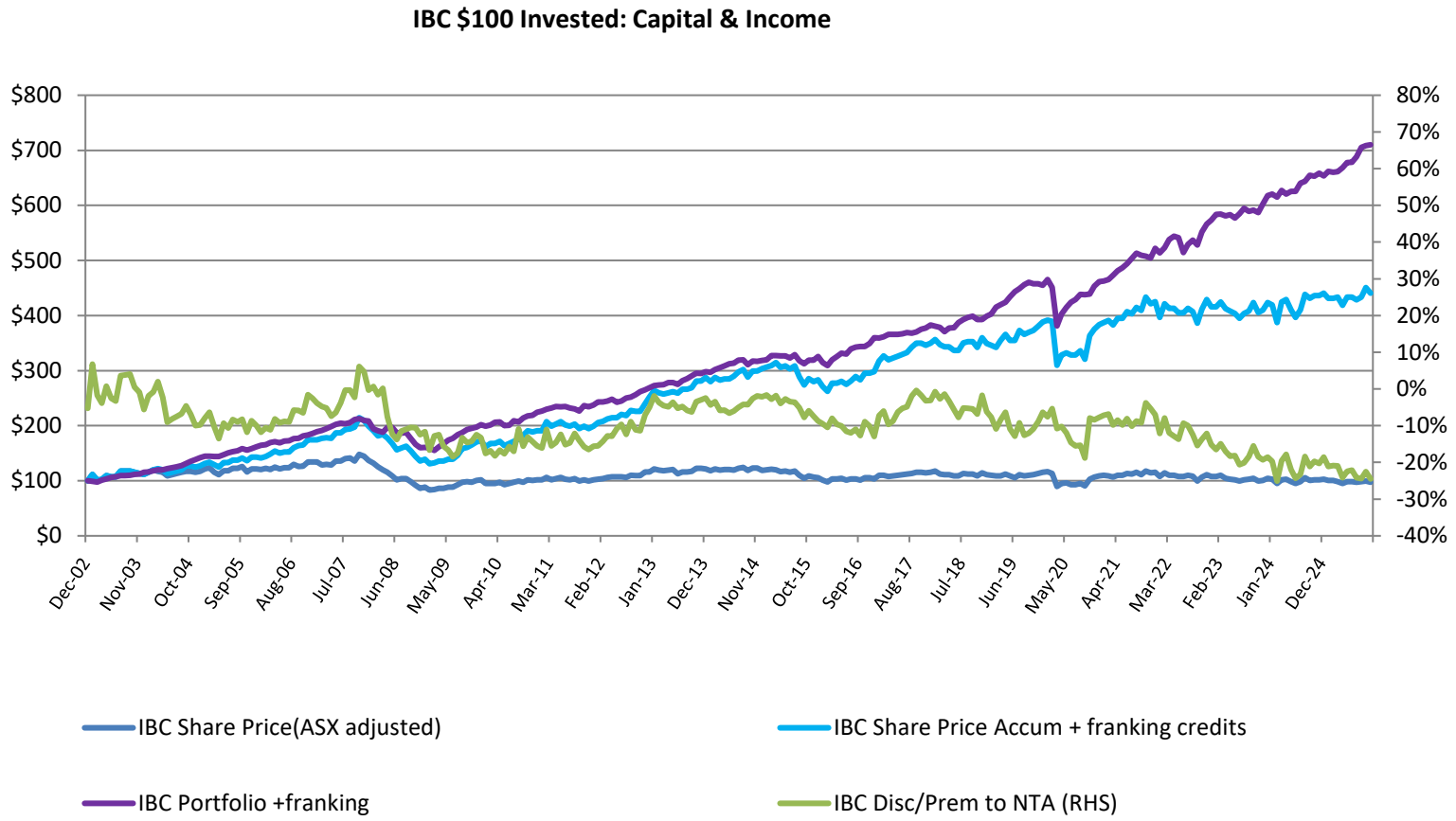
(attractive long term track record on returns and low volatility)

PERFORMANCE TO 30/6/25 *$59.5m*	Inception 22.5yrs % pa	10 Yr % pa	5 Yr % pa	4 Yr % pa	3 Yr % pa	2 Yr % pa	1 Yr % pa	FYTD Nov25 %
IBC pre fees plus franking	**8.87**	**7.70**	**9.85**	**8.24**	**9.67**	**7.71**	**8.42**	**4.31**
1 yr swap +6%	9.52	8.09	8.58	9.21	9.98	10.09	9.84	3.85
Relative performance	-0.64	-0.39	1.27	-0.98	-0.31	-2.38	-1.42	0.46
volatility IBC	**7.0**	**7.6**	**5.4**	**5.7**	**4.8**	**4.0**	**3.2**	**3.6**
volatility ASX300	13.5	13.9	12.7	13.0	12.3	11.1	11.2	6.1
ASX 300 Accum	**9.18**	**8.85**	**11.77**	**7.94**	**13.35**	**12.83**	**13.74**	**2.37**
Vol relative to ASX	52%	55%	42%	44%	39%	36%	29%	59%

*ASX 300 Accumulation Index return excludes franking credits

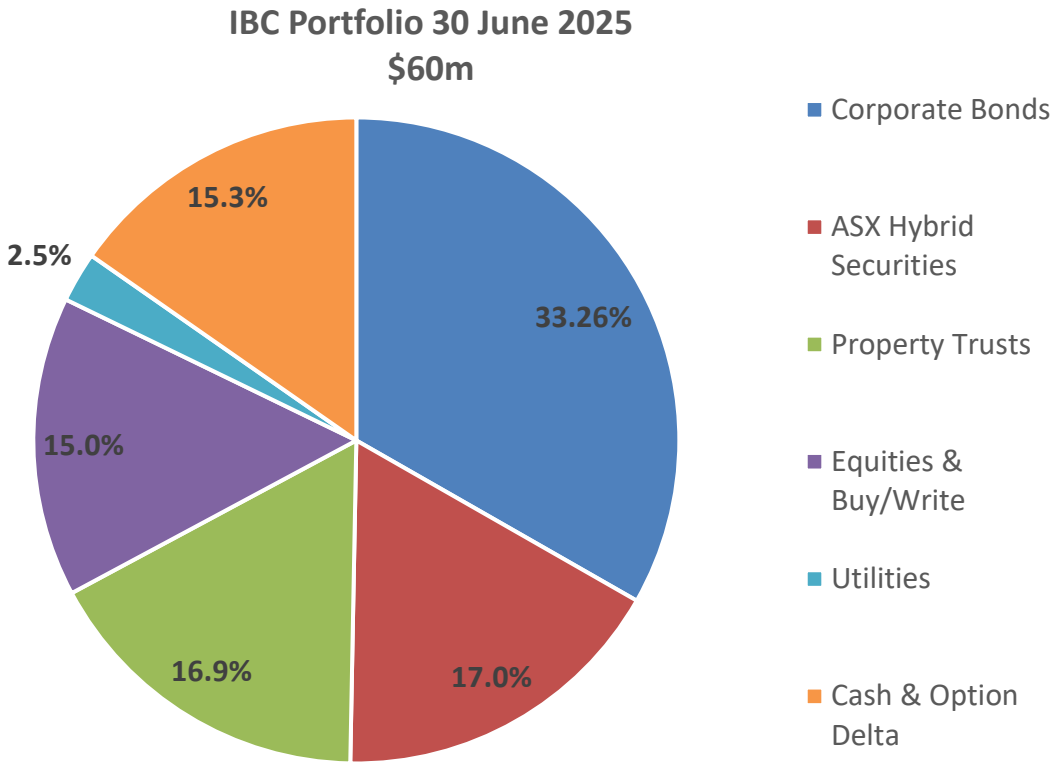
IBC Portfolio vs Share Price Performance

(large discount to NTA ignores Ironbark's' income qualities)



Diversified Asset Allocation 30 June 2025*

(generates low volatility)



*weightings are inclusive of written call options

IBC Multiple Income Sources

(defensive income generation)

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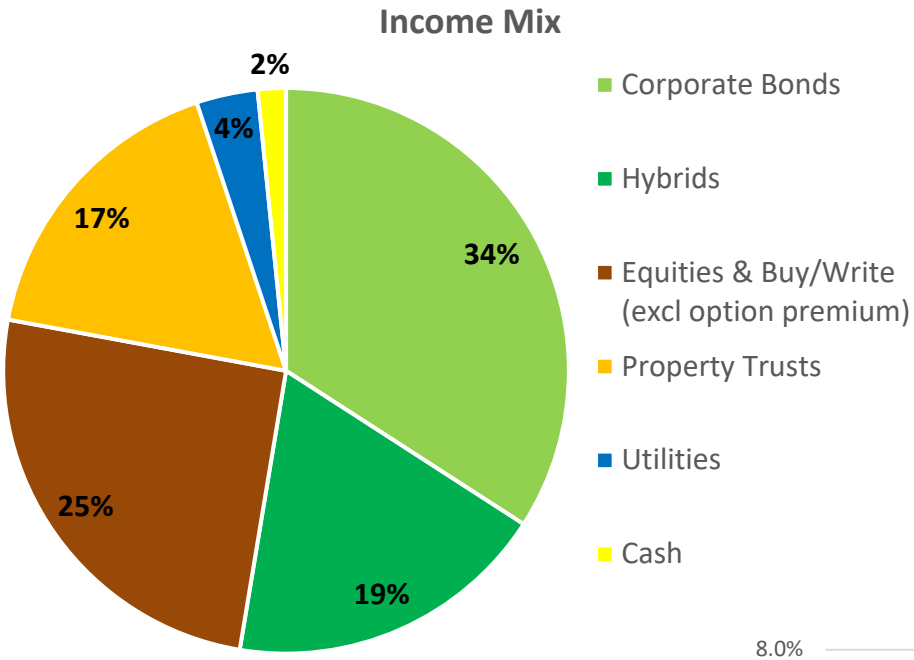
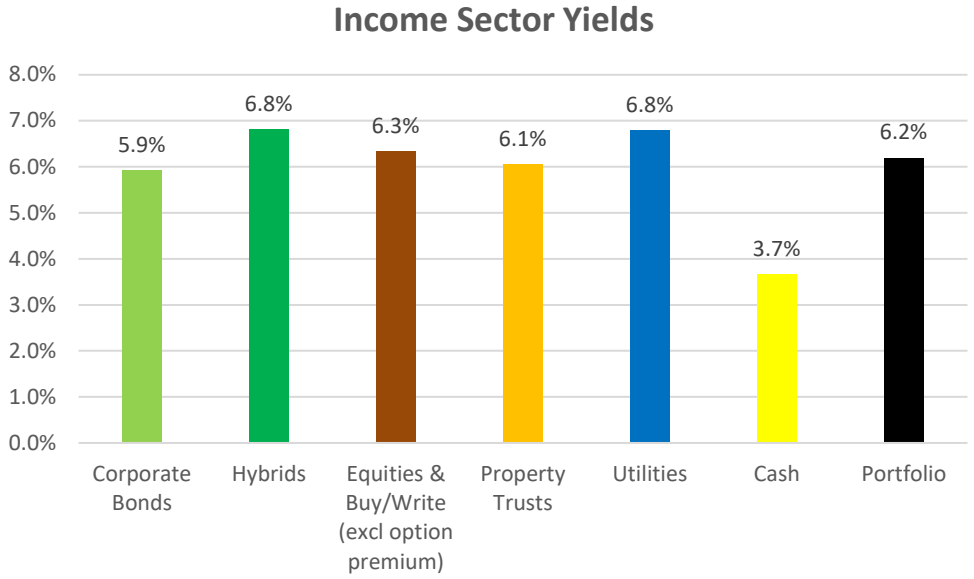
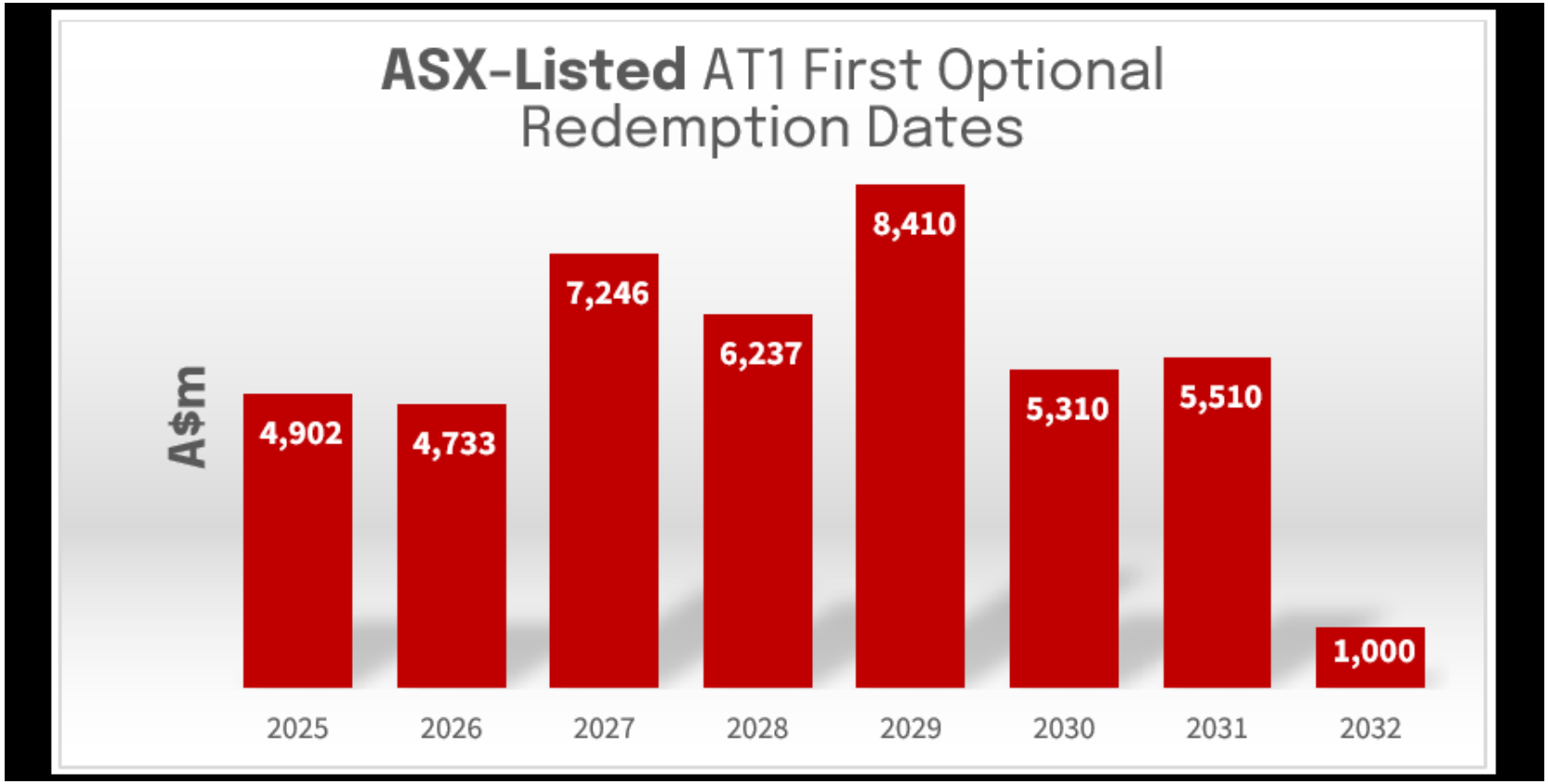




Hybrid Redemptions

($40bn flowing out of hybrids into LICs, ETFs, Private Credit)

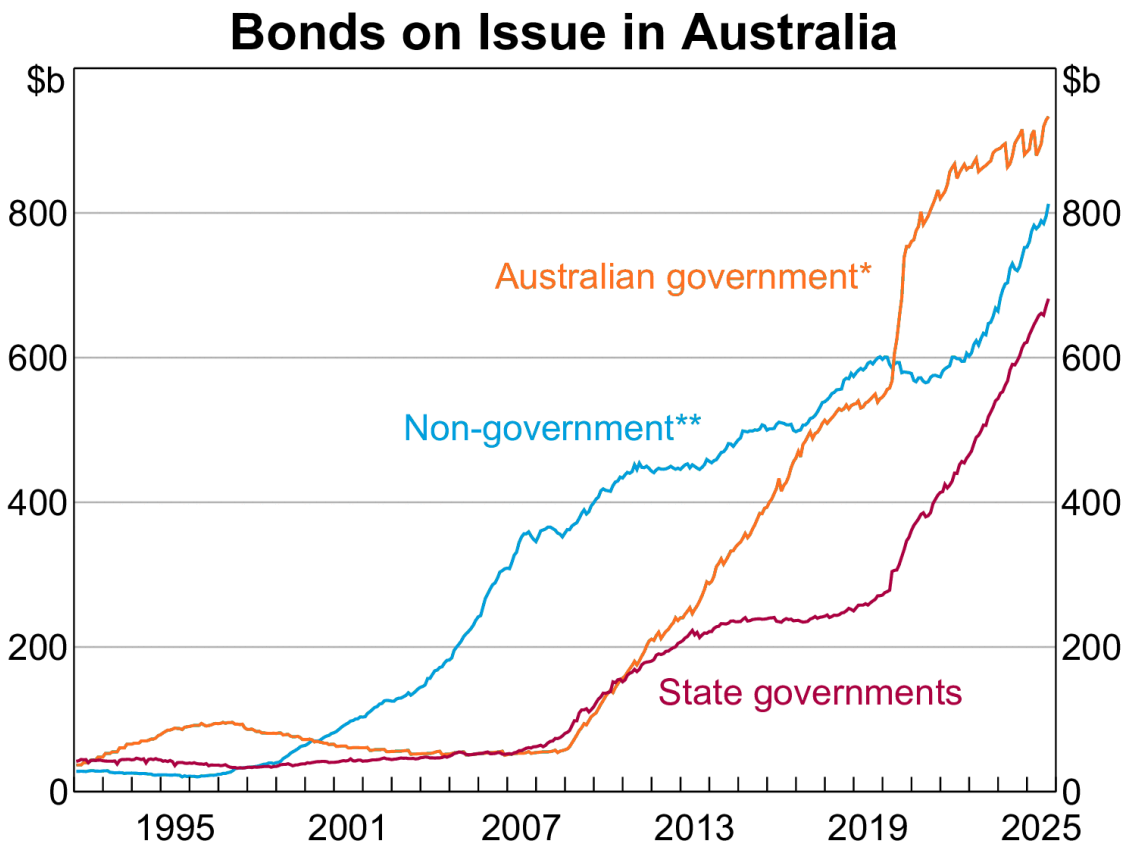
Ironbark repositioned to capture some of the flows



Source: NAB Capital Markets Origination, March 2025

Corporate Bond Market ~size $800m

(alternative to hybrids & introduced to the portfolio 4 years ago)



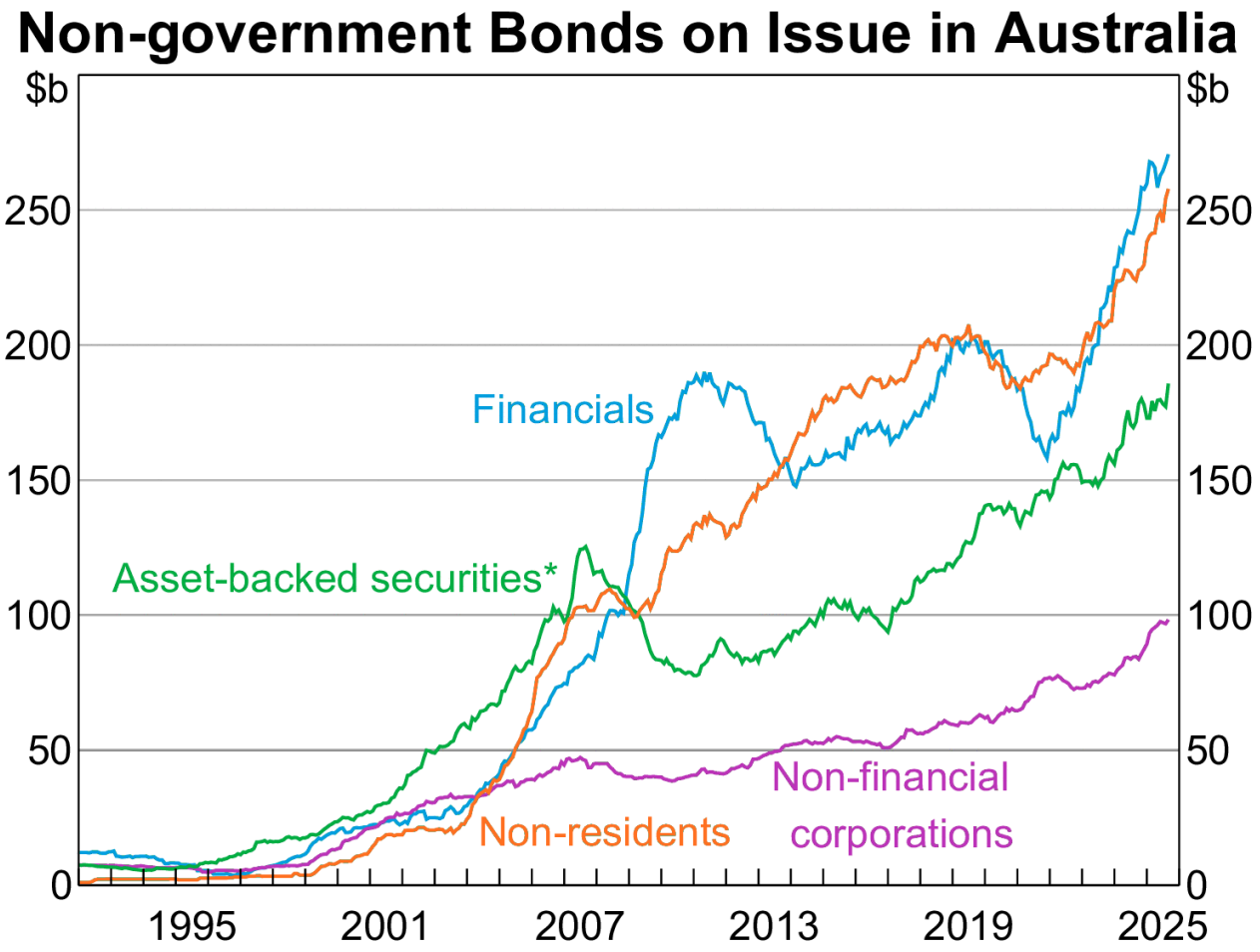
* Excludes bonds purchased by the Australian Government.

** Excludes ADIs' self-securitisations, includes government-guaranteed bonds.

Sources: ABS; AOFM; Bloomberg; KangaNews; Private Placement Monitor; RBA; State Treasury Corporations.

Ironbark invests in financials & non- financial corporations~ market size $360m

(alternative to hybrids & introduced to the portfolio 4 years ago)

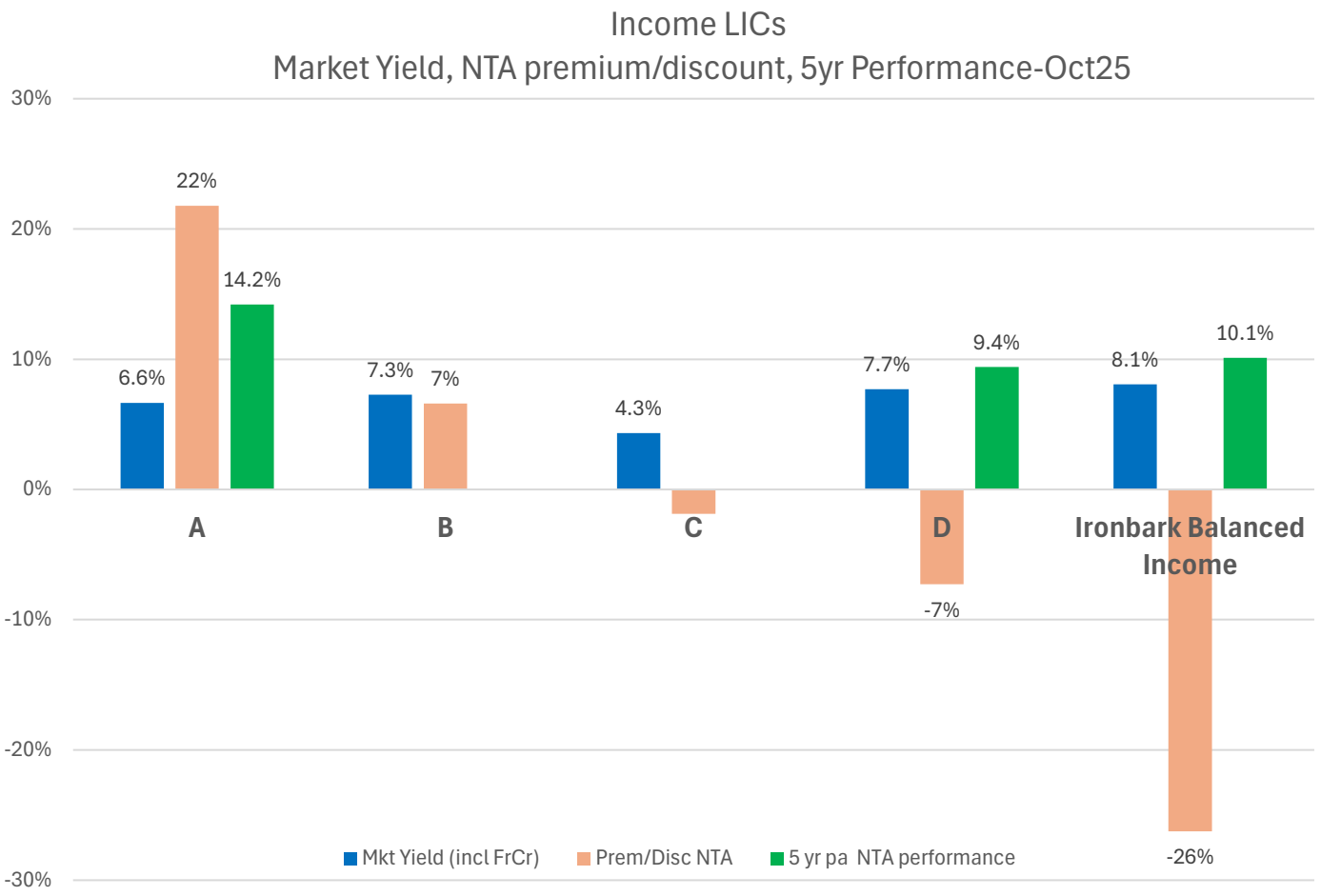


* Excludes ADIs' self-securitisations.

Sources: ABS; Bloomberg; KangaNews; Private Placement Monitor; RBA.

Income Funds Market Comparisons

(Ironbark looks attractive on all metrics)



Outlook

- Official interest rates are likely to remain steady for some time with upside risk from sticky inflation. Preference for floating rate corporate bonds and hybrids

- Redemption of $40 billion hybrid market at first call dates has increased the attractiveness of Ironbark's established hybrid portfolio. Ironbark is well placed to manage the transition out of hybrids through reinvestment into wholesale quality corporate fixed interest.

- Market volatility is expected to remain moderate benefiting call option writing and buy & write returns.

- IBC's focus on diversified income generation and defensive liquid strategies provides income investors with an attractive alternative to the hybrid market.